



LOI

XXXXX有限公司

XXXXXXXXXXXXXXXXXXXXX CO., LIMITED

至：海創國際貿易有限公司

HAICHUNG INTERNATIONAL TRADING CO., LIMITED

我司为XXXXX有限公司, 需要采购稀有贵金属：铷、铯。

Our company is XXXXX Co., LTD., need to buy rare precious metals: rubidium, cesium.

品名 name	参数 Specification	FOB: 单价 (RMB\万元\公斤) : 外币按当日汇率折算美金			
		采购量 Quantity purchased	收货地 Place of receipt	付款方式 Payment method	贸易模式 Trade model
金属铷 RUBIDI UM	≥99.9%			现金、信用证	FOB
	≥99.99%			现金、信用证	FOB
金属铯 CESIUM	≥99.9%			现金、信用证	FOB
	≥99.99%			现金、信用证	FOB
Inspection and acceptance 检查、验收	卖家在发货港进行SGS\CCIC检测, 并将检测报告随单据递交买方。 The seller conducts the SGS \ CCIC test at the port of shipment and submits the test report to the buyer along with the documents.				
Insurance 保险	110%应由卖方代表买方支付, 买方为受益人。 110% shall be paid by the Seller on behalf of the Buyer in favor of the Buyer.				
bid bond 履约保证金	卖方收到买方的信用证之后, 卖方根据信用证金额, 在3-5个工作日内向买方开具2%PB。(在卖家商品严重出现付货错误、到期不付货物、质量、数量问题, 买方有权要求卖方银行向买方支付2%PB违约金。)				
信用证支付条件下适用本条款 These terms apply to terms of payment by letter of credit	After the seller receives the letter of credit from the buyer, the seller shall issue 2%PB to the buyer within 3-5 working days according to the amount of the letter of credit. (In case of serious errors in the delivery of the seller's goods, non-payment of the goods due, quality and quantity problems, the buyer has the right to request the seller's bank to pay 2%PB penalty to the buyer.)				
Payment instructions 支付说明	DLC支付方案一 DLC payment Scheme 1 DLC-MT700: 跟单信用证, 不可撤销、可转让、可分割、可议付、可承兑。 DLC-MT700: Documentary credit, irrevocable, transferable, divisible, negotiable and acceptable.				
Buyers can choose their own payment	收到全额信用证之后, 卖方开始集港, 在发货港将所有的提单+运单+发票+各项单据				



method here

采购商可以在此选择
适合自己的支付方式

与文件，交到买方银行进行确认。买方银行必须在3-5个银行工作日内向卖方银行解付该信用证，完成支付该批货物的货款，货船开始启航驶向目的地。

Upon receipt of the full letter of credit, the Seller begins to collect the port and deliver all the bills of lading + waybill + invoice + various documents and documents to the buyer's bank for confirmation at the port of shipment. The buyer's bank must pay the letter of credit to the seller's bank within 3-5 working days to complete the payment for the goods, and the cargo ship begins to sail to its destination.

担保信用证+现金TT支付方案二
Cash TT payment Option II

DLC-MT700 \ SBLC-MT760: 为365+1（可循环使用的）当月货值的不可撤销、可转让、可分割、可议付、可承兑、专用于担保的信用证。

DLC-MT700 \ SBLC-MT760: an irrevocable, transferable, divisible, negotiable, acceptable letter of credit for 365+1 (recyclable) value of the month.

收到全额信用证之后，卖方开始集港，在发货港将所有的提单+运单+发票+各项单据与文件，交到买方银行进行确认。买方银行必须在3-5个银行工作日内向卖方银行解付该信用证，完成支付该批货物的货款之后（或者以电汇TT-MT103现金的方式，向卖方支付该批货物的货款。），货船开始启航驶向目的地。

After receiving the full letter of credit, the seller begins to collect the port and deliver all the bills of lading + waybill + invoices + various documents and documents to the buyer's bank at the port of shipment for confirmation. The buyer's bank must release the letter of credit to the Seller bank within 3-5 working days to complete the payment for the goods (or pay the Seller in the form of TT-MT103 cash.), The cargo ship began to set sail for its destination.

现金TT支付方案三
Cash TT payment Option III

双方签订本合同，买方在3-5个工作日向买方向卖方支付总量货值的50%作为预付款

Both parties sign this contract. The Buyer shall pay 50% of the total value of the goods to the seller as advance payment within 3-5 working days.

卖方在收到（50%）的预付款后，将在15-20日内完成集港，以电汇TT-MT103现金的方式，买方向卖方支付该批货物的剩余 50% 的货款。

Upon receipt of the advance payment (50%), the Seller will pay the Seller within 15-20 days for the remaining 50% of the goods in the form of TT-MT103 cash.

The seller submits the following documents to the buyer

卖家向买家递交以下文件

Inspection report, Certificate of origin, precious metal export license, duty payment certificate, proforma invoice, shipping bill, waybill, bill of lading, packing list (3 originals and 3 copies), indicating quantity, gross weight, net weight, contract number, seal number, case number, bill of lading number, date and port of loading. Insurance policy/certificate for 110% of the value of the goods, stating payment at destination, covering all risks and war risks. (1 original + 2 copies).

检测报告、原产地证、贵金属出口许可证、完税证明、形式发票、船单、运单、提单、装箱单（3正3副），注明数量、毛重、净重、合同号、封条号、箱号、提货单号、日期和装货港。保险单/保险凭证按货物价值110%投保，注明在目的地付款，投保一切险和战争险。（1份正本+ 2份副本）。

CEO Person in charge (CEO 负责人) : ZHAODI 赵迪

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XXXXXXXX有限公司
XXXXXXXXXXXXXXXXXX CO., LIMITED

2025年3月19日