

XXXX有限公司

XXXXXXXXXXXXXXXXXX CO., LIMITED

2025第（2-4）号

Electrolytic copper 电解铜

(LOI) 意向书

Date: March 14,2025  
日期：2025年3月14日

HELLO: 海創國際貿易有限公司  
HAICHUNG INTERNATIONAL TRADING CO., LIMITED

Company Overview: Our company is XXXXXXXX company, is an international trading company, in China for many state-owned enterprises and listed food companies to provide raw material procurement services.

企业概述：我公司是XXXXXXX公司，是国际贸易型公司，在中国为众多国企央企以及上市食品公司提供原材料采购服务。

1. BASIC INFORMATION基本信息

COMMODITY 商品	COPPER CATHODE Cu content 99.96%-99.99% 电解铜，铜含量99.96%-99.99%
ORIGIN 产地	Arranged by the seller 卖方安排
QUANTITY 数量	5,000MT TRIAL+50,000MTX12 MONTHS (or more或更多) 5,000 吨试订单+50,000吨x12个月 WITH ROLLS AND EXTENSION 包含滚动和延期
PRICE 价格	LME-n%USD PER MT (as supplied by the seller) 价格LME-n%美元/吨) (按卖方提供)
PACKING 包装	EXPORTER STANDARD PACKING 出口商标准包装
Payment instructions 支付说明  Buyers can choose their own payment method here  采购商可以在此选择适合自己的支付方式	<div>DLC支付方案一 DLC payment Scheme 1</div> <div>DLC-MT700: 跟单信用证，不可撤销、可转让、可分割、可议付、可承兑。 DLC-MT700: Documentary credit, irrevocable, transferable, divisible, negotiable and acceptable.</div> <div>卖方在发货港，将所有的提单+运单+发票+各项单据与文件，交到买方银行进行确认。卖方将货物送达买方指定卸货港口，经过买方复检合格后，买方银行必须在3-5个银行工作日内向卖方银行解付该信用证，完成支付该批货物的货款。 The seller shall submit all bills of lading + waybill + invoice + various documents and documents to the buyer's bank for confirmation at the port of shipment. The Seller shall deliver the goods to the port of discharge designated by the Buyer, and after the Buyer passes the re-inspection, the Buyer's bank shall pay the L/C to the Seller's bank within 3-5 banking days to complete the payment for the goods.</div> <div>担保信用证+现金TT支付方案二 Cash TT payment Option II</div>

	<p><b>DLC-MT700 \ SBLC-MT760: 为365+1 (可循环使用的) 当月货值的不可撤销、可转让、可分割、可议付、可承兑、专用于担保的信用证。</b>  <b>DLC-MT700 \ SBLC-MT760: an irrevocable, transferable, divisible, negotiable, acceptable letter of credit for 365+1 (recyclable) value of the month.</b></p> <p>卖方在发货港, 将所有的提单+运单+发票+各项单据与文件, 交到买方银行进行确认。卖方将货物送达买方指定卸货港口, 经过买方复检合格后, 买方银行必须在3-5个银行工作日, 以电汇TT-MT103现金的方式, 向卖方支付该批货物的货款。  The seller shall submit all bills of lading + waybill + invoice + various documents and documents to the buyer's bank for confirmation at the port of shipment. The Seller shall deliver the goods to the port of discharge designated by the Buyer, and after the Buyer passes the reinspection, the Buyer's bank shall pay the Seller for the goods by telegraphy TT MT103 in cash within 3-5 banking days.</p> <p style="text-align: center;"><b>现金TT支付方案三</b>  <b>Cash TT payment Option III</b></p> <p>双方签订本合同, 买方在3-5个工作日内向买方向卖方支付总量货值的 <u>50%</u> 作为预付款。  Both parties sign this contract. The Buyer shall pay <u>50%</u> of the total value of the goods to the seller as advance payment within 3-5 working days.</p> <p>卖方在收到预付款后, 将在12-15日内完成集港, 将单据交到买方银行, 当卖方将货物送达买方指定目的地港口, 经过买方复检合格后, 买方向卖方支付该批货物的剩余 <u>50%</u> 的货款。  After receiving the advance payment, the seller shall complete the port collection within 12-15 days and submit the documents to the buyer's bank. When the seller delivers the goods to the port of destination designated by the buyer, the buyer shall pay the seller the remaining <u>50%</u> of the payment for the goods after the buyer passes the re-inspection</p>
PERFORMANCE BOND 履约保证金	COVERING 2%PB OF THELCVALUE 覆盖信用证价值的2%PB
INSURANCE 保险	COVERING 110%OF THELCVALUE 覆盖信用证价值的110%
PORT OF LOADING 装货港口	To be decided by the seller. 卖方决定

PORT OF DISCHARGE 卸货港	CIF Shanghai/Ningbo/Guangzhou/Main port of China, to be decided by the buyer. CIF上海/宁波/广州/中国主要港口, 由买方决定
ARRIVAL TIME AT THE DESTINATION. 目的港到货时间	1. FOR THE FIRST SHIPMENT:55-60 CALENDAR DAYS 首批货物到港时间: 55-60个日历天 2. FOR ALL SUBSEQUENT SHIPMENTS:25-30 CALENDAR DAYS 所有后续货物到港时间: 25-30个日历天
PRE-SHIPMENT INSPECTION 装运前检验	BY SGS/CCIC AT THE SELLER 'S COST 由SGS/CCIC 进行, 费用由卖方承担
POST-SHIPMENT INSPECTION 卸货检验	BY SGS/CCIC AT THE BUYER 'S COST (AT THE PORT OF DISCHARGE) 由SGS/CCIC进行, 费用由买方承担(在卸货港)
Others其它	INSPECTION AT THE REFINERY OR WAREHOUSE. 在炼厂或仓库视察

**二、THE NECESSARY PROCESS IS AS FOLLOWS (必要的流程如下):**

**LOI(采购函)-FCO (报价单)-ICPO (采购确认函)-SPA (买卖协议)。**

Looking forward to your reply!期待您的回复

负责人姓名:  
电子邮件:  
联系方式:  
地址:  
网址:

XXXX有限公司  
XXXXXXXXXXXXXXXXXXXX CO., LIMITED  
2025 年 1 月 22 日