

XXXX有限公司
XXXXXXXXXXXXXXXXXX CO., LIMITED

2025第（2-4）号

ALUMINIUM INGOT 铝锭
(LOI) 意向书

Date: March 14,2025

日期：2025年3月14日

HELLO: 海創國際貿易有限公司
HAICHUNG INTERNATIONAL TRADING CO., LIMITED

Company Overview: Our company is XXXXXXXX company, is an international trading company, in China for many state-owned enterprises and listed food companies to provide raw material procurement services.

企业概述：我公司是XXXXXXX公司，是国际贸易型公司，在中国为众多国企央企以及上市食品公司提供原材料采购服务。

BASIC INFORMATION基本信息

Commodity 货品	A-7 Aluminum ingot(Contains 99.7% above Al) A-7(铝含量不低于99.7%)铝锭
Origin 原产地	
Quantity 数量	年采购量: Annual purchase volume:
Quality 质量	Russia Origin Standard 中国国家标准(GB/T1196-2017)
Price 价格	TBD 待定
Terms of payment 交易结算方式	International credit letter (DLC\SBLC) 国际信用证结算 (DLC\SBLC)
Delivery Basis 交付基础	CIF China 中国口岸到岸价
Inspection 检测	SGS certification SGS认证
Loading Port 装货口岸	
Discharge Port 卸货口岸	
Contract 合约	Spot, then 12 month contract with possible rolls and extension. 12个月基础上的延续和循环
Payment instructions 支付说明	<div>DLC支付方案一 DLC payment Scheme 1</div> <div>DLC-MT700: 跟单信用证, 不可撤销、可转让、可分割、可议付、可承兑。 DLC-MT700: Documentary credit, irrevocable, transferable, divisible, negotiable and acceptable.</div>

<p>Buyers can choose their own payment method here</p> <p>采购商可以在此选择适合自己的支付方式</p>	<p>卖方在发货港，将所有的提单+运单+发票+各项单据与文件，交到买方银行进行确认。卖方将货物送达买方指定卸货港口，经过买方复检合格后，买方银行必须在3-5个银行工作日内向卖方银行解付该信用证，完成支付该批货物的货款。</p> <p>The seller shall submit all bills of lading + waybill + invoice + various documents and documents to the buyer's bank for confirmation at the port of shipment. The Seller shall deliver the goods to the port of discharge designated by the Buyer, and after the Buyer passes the re-inspection, the Buyer's bank shall pay the L/C to the Seller's bank within 3-5 banking days to complete the payment for the goods.</p> <p style="text-align: center;">担保信用证+现金TT支付方案二 Cash TT payment Option II</p> <p>DLC-MT700 \ SBLC-MT760: 为365+1（可循环使用的）当月货值的不可撤销、可转让、可分割、可议付、可承兑、专用于担保的信用证。 DLC-MT700 \ SBLC-MT760: an irrevocable, transferable, divisible, negotiable, acceptable letter of credit for 365+1 (recyclable) value of the month.</p> <p>卖方在发货港，将所有的提单+运单+发票+各项单据与文件，交到买方银行进行确认。卖方将货物送达买方指定卸货港口，经过买方复检合格后，买方银行必须在3-5个银行工作日，以电汇TT-MT103现金的方式，向卖方支付该批货物的货款。</p> <p>The seller shall submit all bills of lading + waybill + invoice + various documents and documents to the buyer's bank for confirmation at the port of shipment. The Seller shall deliver the goods to the port of discharge designated by the Buyer, and after the Buyer passes the reinspection, the Buyer's bank shall pay the Seller for the goods by telegraphy TT MT103 in cash within 3-5 banking days.</p> <p style="text-align: center;">现金TT支付方案三 Cash TT payment Option III</p> <p>双方签订本合同，买方在3-5个工作日内向买方向卖方支付总量货值的 <u>50%</u> 作为预付款。</p> <p>Both parties sign this contract. The Buyer shall pay <u>50%</u> of the total value of the goods to the seller as advance payment within 3-5 working days.</p> <p>卖方在收到预付款后，将在12-15日内完成集港，将单据交到买方银行，当卖方将货物送达买方指定目的地港口，经过买方复检合格后，买方向卖方支付该批货物的剩余 <u>50%</u> 的货款。</p> <p>After receiving the advance payment, the seller shall complete the port collection within 12-15 days and submit the documents to the buyer's bank. When the seller delivers the goods to the port of destination designated by the buyer, the buyer shall pay the seller the remaining <u>50%</u> of the payment for the goods after the buyer passes the re-inspection</p>
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二、THE NECESSARY PROCESS IS AS FOLLOWS（必要的流程如下）：

LOI（采购函）-FCO（报价单）-ICPO（采购确认函）-SPA（买卖协议）。

Looking forward to your reply!期待您的回复

负责人姓名：

电子邮件：

联系方式：

地址：

网址：

XXXX有限公司

XXXXXXXXXXXXXXXXXX CO., LIMITED

2025 年 1 月 22 日